

HGL ATTAIN FULL AS/EN9100 AEROSPACE ACCREDITATION



Harlow Group is delighted to report we have now attained full AS/EN9100 aerospace accreditation across all aspects of our manufacturing and administration processes.



HGL Commercial Director Gary Hollister comments:

"Since entering the aerospace market in late 2008 we have seen considerable growth in this sector, with aerospace and defence customers now representing over 20% of our order book."

'Aerospace and defence customers represent over 20% of our order book'

We are proud to be manufacturing for many of the industries major providers and the AS/EN9100 accreditation is a significant step forward for our business.

Attaining this high level has helped us raise the quality bar not only in the aerospace sector of our business but throughout our company and this will continue to benefit all our customers."

CRAIG & DERRICOTT MAKE THE SWITCH

HGL are delighted to introduce Craig & Derricott as this addition's new customer feature.



C&D are one of the UK's leading suppliers of high quality, low voltage switchgear solutions, providing markets as diverse as Transport, MOD and Medical.

Carl Burgess C&D's purchasing manager comments:

"To support our continued expansion I have recently visited several fabricators in order to find the right fit for our business. Having visited HGL and viewed their technology and processes I was confident that we could move forward together".



Lee Golding (HGL business manager) writes:

"It was great to meet Carl at the Southern Manufacturing Show earlier this year and I am very pleased with the progress we have made together. The exhibition has proved very successful and C&D are a good example of the new customers we have started trading with since the show. We will definitely exhibit again next year".

Inside this Issue:

Pg 1 AS/EN9100 Accreditation

Pg 1 Craig & Derricott



Pg 2 EFACS Upgrade

Pg 2 Hidden Talents

Pg 3 Congratulations

Pg 4 Meet The Team

NEW MRP SYSTEM BENEFITS ALL

Over the last 6 months the Harlow Group have embarked on a significant upgrade of our computer software.

Exel Computer Systems have been the providers of our manufacturing database since 1995 and as one of the first users of EFACS we have been working with them for many years.



The latest version of EFACS is a radical re-development with many improvements compared with earlier versions.

EFACS E/8 is a modern, powerful business solution, built with the latest Internet technology. It has a component structure that enables an economic and precise fit to our business requirements.

Bill Timpson, Managing Director comments:

"This upgrade is part of our significant investment in the future. The system is aimed at reducing workflow operations and streamlining the way we process information."

The major benefit our customers and suppliers will see is the reduction in paperwork. It is intended that we will transmit more information electronically, including quotations, order acknowledgment, purchase orders and invoices thus significantly reducing paperwork and eliminating postage."

If you would like further information on the above or any article featured in this newsletter please feel free to contact the commercial department on 01279 406600 or visit our website on www.harlow-group.co.uk.

HIDDEN TALENTS - THEY THINK ITS ALL OVER...IT IS NOW!

This addition of hidden talents introduces our readers to Harlow Groups star football player, Peter Risley.

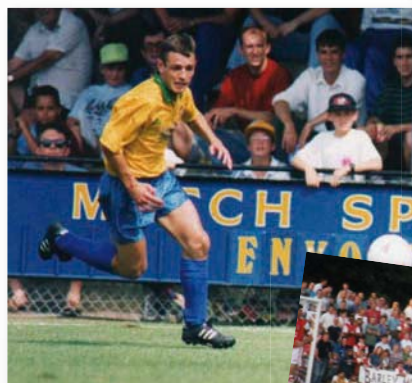
During the working day Peter heads up the purchasing department as our Purchasing Manager and brings over 25 years of engineering experience to the business.

Many years ago in his younger day's Peter was a successful football player for teams such as Aylesbury, Dagenham, St Albans and Bishops Stortford. He played against popular teams we all know and love today, West Ham, Arsenal and his favourite Spurs.

Throughout his career he got to play against players such as Ian Wright, David Ginola and Sol Campbell. He also played against Dennis Bergkamp when he made his debut for Arsenal and scored a hat trick, sounds like Peter played defence!

Peter enjoys many forms of sport along with football, badminton, golf and enjoys running. Be careful when you are near a football field, Peter's aim isn't what it used to be!!

Contact: p_risley@harlow-group.co.uk



HGL INVEST FOR THE FUTURE

Capital Investment

In order to support our growing customer demand HGL are pleased to announce we have undertaken a significant capital investment program for 2010.

First on the list was a new Grindmaster, which was installed in May. The new machine is able to produce grained burr-free finishes in one pass, producing a quality product in very quick time.



Running in parallel our MRP computer system (EFACS) is presently being upgraded and will be fully operation from the summer. The latest Windows based version will see many changes and will result in a significant reduction in time-consuming workflow and paperwork, in turn our customers will benefit from a speedier system with less paperwork and more electronic communications.

'Customers will benefit from a speedier system'

In addition to the above we have now installed new spinning machines which give greater flexibility and reliability during pin insertion operations.

Bill Timpson Managing Director states:

"Despite the global economic outlook the continued strength of our growing client base gives us the confidence required to push forward. We feel it is very important to continue our capital investment at this time. The new equipment will give us a competitive advantage in the market place and provide our customers access to the latest technology to manufacture their components."

"The program is ongoing for the rest of the year and includes improvements to our paint lines and other major production processes. We are also carrying out a refurbishment schedule on the building and facilities to ensure we are well positioned for the future"



MEET THE TEAM

We are pleased to introduce you to our new production and project engineer Dean Howard. Dean originally started his work life with the Harlow Group as an apprentice when leaving school at just 17 years old. He worked for the company for 10 years and left to pursue a career in the aerospace field.

Harlow Group then achieved their AS9100 accreditation and Dean rejoined the company to input his knowledge of aerospace. He began in March of this year and has over 15 years experience in the sheet metal trade and 5 years in the aerospace industry. Outside of work Dean is a keen football fan and player! Unfortunately he never got his big break with his favourite club Tottenham Hotspur, so had to settle down and play for his local club, Hatfield Heath.

Dean will also be working on new refurbishments inside the business. If you would like to contact Dean please email d_howard@harlow-group.co.uk



CONGRATULATIONS

Susan Varghese gave birth to her second child on 24/05/10, a baby boy named Ryan weighing 7lbs



Tricia Clear

HGL Business Manager - Top of Ben Nevis

Gary Hollister became a grandfather to first grandson William Carreg Hollister born 18/02/10

Ikechi Odu became the proud father of twins named Lili and Mimi

Tricia Clear climbed Ben Nevis in 10 hours for Epping Breast Cancer Unit. She has also just completed a charity bike ride from London To Paris for Kidney Research UK, a whopping 350 miles, David Wales from Supply 999 also did the challenge

Bill Timpson and David Russell completed a charity 10k run for St Clare's Hospice

Brenda Poultney married partner Glen Parnham in the summer

A WIN AT LAST!!

After several years of trying Marc Boulden and Bill Timpson finally won their first annual Anglo-Welsh golf challenge against Steve Dalton & Rob Wilson from Sony in June. It was a stunning match play victory score of 3 & 2 against our fiercest rivals. Marc was heard to say at the end of the game

"we remain unbeaten this year and feel confident enough to take on anyone else who fancy their chances."

Now there's a challenge that can't be ignored!!



Contact Information

Tel: 01279 406600 • Fax: 01279 443376 • Email: sales@harlow-group.co.uk

Harlow Group, Ltd, Allen House, Edinburgh Way, Harlow, Essex, CM20 2HJ